



# Remodeler Connection

## Growing Your Business by Association

NARI is pleased to invite you to participate in the “Remodeler Connection” program. In this program you will learn best practices methods and be provided the tools needed to make your company more profitable and successful.

Remodelers Advantage, Inc will be facilitating the program. Since 1982, they have dedicated their professional lives to helping thousands of remodelers build strong, profitable businesses. Since they focus on nothing else, they have a deep understanding of the challenges facing a remodeling company owner.

The program will consist of the following components:

- A 2-hour facilitated conference call each month to discuss best practices in company management and sales.
- Participants will be actively engaged in the program. “Homework” will be assigned and reported on at the next meeting. This homework would focus on one pre-determined topic and might include some or all of the following:
  - Reading a chapter in *Mastering the Business of Remodeling*
  - Listening to an audio course on the same subject
  - Reviewing a white paper or article
  - Reviewing the submissions from the others, and
  - Preparing for discussion on the topic during the upcoming telephone session.
- All publications required will be provided as well as a wealth of guides, checklists, and how to's.
- Initial 6 month commitment with option of an additional 12 months. Maximum of 18 months participation.

The prerequisite for participation in this program is that your company's gross sales volume for the last business year was **less than \$1 Mil**. The total cost of the program is \$1,195 (for each six month increment) and is exclusively for NARI members (a payment plan is available). The total cost of the program also includes materials (one set of materials per company). Participation is limited to approximately 8 companies; therefore, invoices for the total fee will be provided upon application approval. All participants will be required to sign non-disclosure agreements and confidentiality forms. Selection of participants will be geographically dispersed as well.

Use the application on the following page to apply for this program. Fill it out and FAX it to 847 298-9225. For additional information concerning the Remodeler Connection program please contact NARI National at (800) 611-NARI or email us at: [info@nari.org](mailto:info@nari.org).



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## Application Form

Date: \_\_\_\_\_  
 Company Name: \_\_\_\_\_  
 Primary Contact: \_\_\_\_\_ Address: \_\_\_\_\_  
 Phone #: \_\_\_\_\_ E-Mail Address: \_\_\_\_\_  
 Company Attendees (limit of 2 per company): \_\_\_\_\_

Chapter Name: \_\_\_\_\_ NARI Code: \_\_\_\_\_

Annual Sales Volume: \$ \_\_\_\_\_

- Using % of completion Accounting      Yes                  No
- Using Annual Budget                      Yes                  No
- Last year-Net Profit                      \_\_\_\_\_
- Year Business Started                    \_\_\_\_\_

What is the primary emphasis of your company's business? (Mark only one)

Whole House      \_\_\_\_\_ Additions      \_\_\_\_\_ Roofing & Siding      \_\_\_\_\_  
 Windows & Doors      \_\_\_\_\_ Kitchens & Baths      \_\_\_\_\_ Other (Please fill in)      \_\_\_\_\_

Please list the zip codes where your primary business takes place: \_\_\_\_\_

Why do you want to join the NARI Remodeler Connection?

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

I am looking forward to receiving constructive feedback from the group:	Yes	No
I am willing and able to make changes in order to improve my business:	Yes	No
I am willing to share my financial data, operation procedures with the group:	Yes	No
I am able to produce accurate financial statements:	Yes	No
I own and have basic knowledge of Microsoft Word & Excel:	Yes	No
I will commit personal time and energy between meetings to complete my commitments:	Yes	No

**Please complete this form and either fax to NARI at (847) 298-9225  
 or mail to: 780 Lee St., Suite 200, Des Plaines, IL 60016**

**\*Invoice will be provided upon approval.**

*For Office Use Only*

Username: \_\_\_\_\_ Password: \_\_\_\_\_